

## EXECUTIVE SUMMARY

### Direct Negotiation Agreement FY20-089 – Spatial Computing Partnership

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#### Introduction

##### Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between Magic Leap, Inc. and The School Board of Broward County, Florida (SBBC), for one (1) year and ten (10) months, commencing October 2, 2019 through August 7, 2021. The agreement will provide training and support services, along with computing devices to Broward County Public Schools' faculty, staff, administrators, and students to integrate spatial computing into computer science and content classes.

The spending authority being requested is \$133,125.

#### Goods/Services Description

##### Responsible: Applied Learning

This Agreement is for the purchase of sixty (60) Magic Leap One Creator Edition head-mounted spatial computing devices and fifteen (15) device cases. In addition to this purchase, the District is expected to obtain thirty (30) additional Magic Leap One units from additional sources other than such unit purchases, such as via donations directly from Magic Leap and other third parties (i.e., the Panthers Foundation). Magic Leap will provide services for training teachers and district personnel to incorporate spatial computing into computer science and other content areas. Magic Leap will serve as a community partner for STEM education by providing outreach at STEM events and opportunities for teachers and students to visit Magic Leap HQ in Plantation, FL. This partnership agreement will be managed by the Applied Learning Department.

Qt.	Description
8	District Facilitators: These units will be used for the Training the Trainer devices for District Facilitators.
7	Teacher Mentors: These units will be used by select teacher mentors. One (1) teacher mentor will be selected in each of the School Board districts to help develop the spatial computing pathway and curriculum integration.
45	Foundations of Programming through Spatial Computing: SBBC' intent is to use this wave of Magic Leap One unit to support curriculum for a course between AP CS Principles and AP CS A (Java) that uses applied spatial computing and Magic Leap One. This will support a pilot offering of this course in three (3) high schools in 2019-2020.
30	Mobile Spatial Computing Sandbox: SBBC' intent is to use these Magic Leap One units as a set to be rotated throughout the district.

#### Procurement Method

##### Responsible: PWS

Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, Purchasing Policy 3320, Section II, G, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of educational services.

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**Financial Impact  
 Responsible: PWS and Applied Learning**

The spending authority being requested is \$133,125 which includes a purchase commitment for sixty (60) Magic Leap One Creator Edition devices at a cost not to exceed \$2,195 each for a total of \$131,700 plus the cost of \$1,425 for fifteen (15) cases.

Magic Leap One Creator Edition device (unit price)	\$2,195
X	
<u>Number of Devices</u>	<u>60</u>
Total (A)	\$131,700
Case (unit price)	\$95
X	
<u>Number of Cases</u>	<u>15</u>
Total (B)	\$1,425
<b><u>Grand Total (A) + (B)</u></b>	<b><u>\$133,125</u></b>

Funds for this purchase are included in the budget of the following departments in the Office of Academics:

<u>Career, Technical, Adult, Community Education (CTACE) (General)</u>	<u>\$ 44,375</u>
<u>Secondary Learning (general - e-rate equipment)</u>	<u>\$ 44,375</u>
<u>Innovative Learning (instructional materials allocation)</u>	<u>\$ 44,375</u>
<b><u>Total</u></b>	<b><u>\$133,125</u></b>

The financial impact represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.